

12948

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INFORMATION REPORT

PREPARED AND DISSEMINATED BY
CENTRAL INTELLIGENCE AGENCY

COUNTRY Yugoslavia

SUBJECT Establishment by Hemotehna of Special Air and
Navy Division/Interest in Handling US Exports
to Greece and TurkeyThis material contains information affecting the
National Defense of the United States within the
meaning of the Espionage Laws, Title 18, U.S.C.
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DATE ACQUIRED (By source) DATE OF INFORMATION (Date or dates, on or between which,
events or conditions described in report existed)
10 Jan 55 10 Jan 55

SOURCE [REDACTED]

THIS IS UNEVALUATED INFORMATION

1. We are glad to inform you that our company, Hemotehna, which deals with leading foreign manufacturers, has organized a special division for air and navy. The main occupation of this division will be the importation of the whole range of materials designed for aviation and, to some extent, for naval vessels. We will be interested in the following items:

Aircraft and spare parts
 Engines and spare parts
 Aggregates, compressor, tires, propellers
 Electric apparatus
 Wireless equipment
 Navigation instruments
 Radar and searching equipment
 Testing equipment
 Parachutes
 Rescue belts and other rescue equipment
 Avio-tires sic
 Oxygen containers
 Raw materials for aircraft construction and maintenance
 Tools
 Aircraft maintenance ground equipment
 Starter equipment
 Tank vehicles
 Cranes

JUN 2 - 1955

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Workshop equipment

Airport equipment

Lighting equipment for night takeoff and landing, and
fire extinguishing equipment

2. After a careful study of the US aircraft market, we concluded that your company might become one of our principal suppliers provided, of course, that your products, prices, and terms are competitive. Being well acquainted with the needs of our market, we are certain that these needs go far beyond your own beliefs and suppositions.
3. We are also willing, and in a position, to introduce your aircraft not only into the Yugoslav market but also into neighboring countries through the Balkan Agreement between us, Greece, and Turkey. We believe we have all the necessary qualifications for this - common mentality of the Balkan peoples, religion etc. Propinquity itself provides servicing and performance guarantees. We would like to draw your attention to the fact that our company is the only one of its kind in the country.
4. We believe that the importance of the business we might do calls for discussions with your representatives either here in our country or through a delegate whom we could send to the US. We would like to know what products you can provide and whether you are willing to trust us to serve your interests in Yugoslavia and in our neighboring countries....

-end-

TYPE ACT-DATE INFO-TER-DATE AREA

Trade co. 178 Yugo — 55 —
30-46.4
31.1, 27.1 Belgrade

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